



Electrolux
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Meeting needs beyond tomorrow

Q4 2025 presentation

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2025 - another step in the right direction



- A year characterized by continued geopolitical and macroeconomic uncertainty
- Significant headwinds mainly from currency but also from direct and indirect effects of tariffs
- Still, we were able to improve the underlying profitability and grow organically
- Continued investments in the new laundry platform and in horizontal cooking, both to be launched in 2026
- Acquisition of Royal Range strengthening our position in cooking in the US
- The efficiency program launched in 2025 is progressing according to plan - expected to generate significant savings during 2026 and 2027

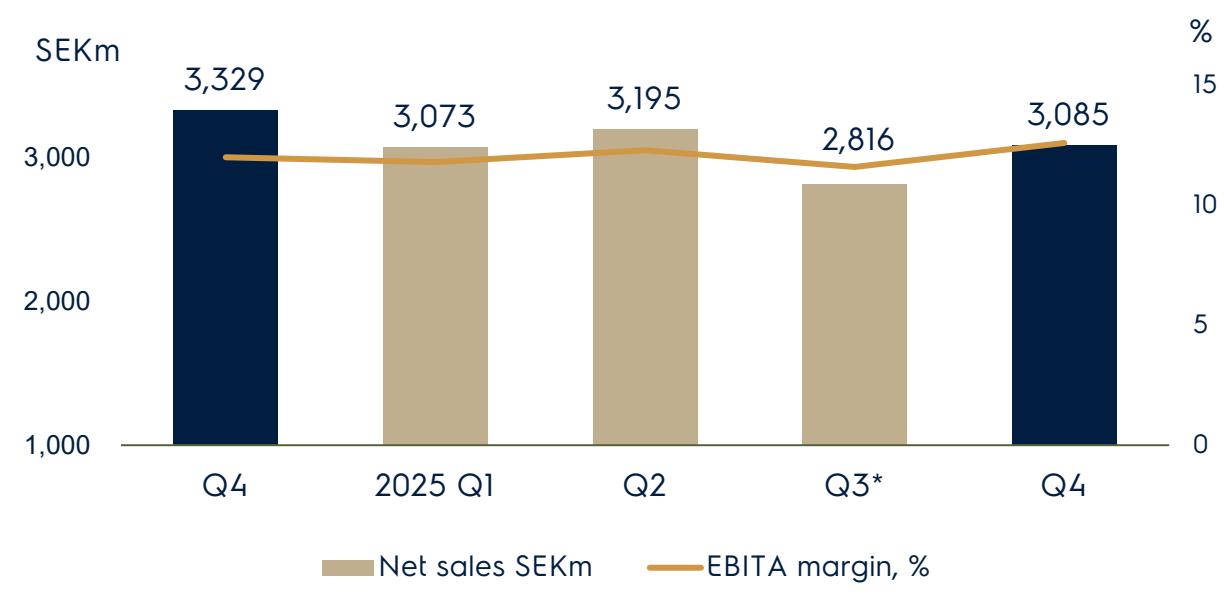


Q4 highlights – improved profitability driven by Europe

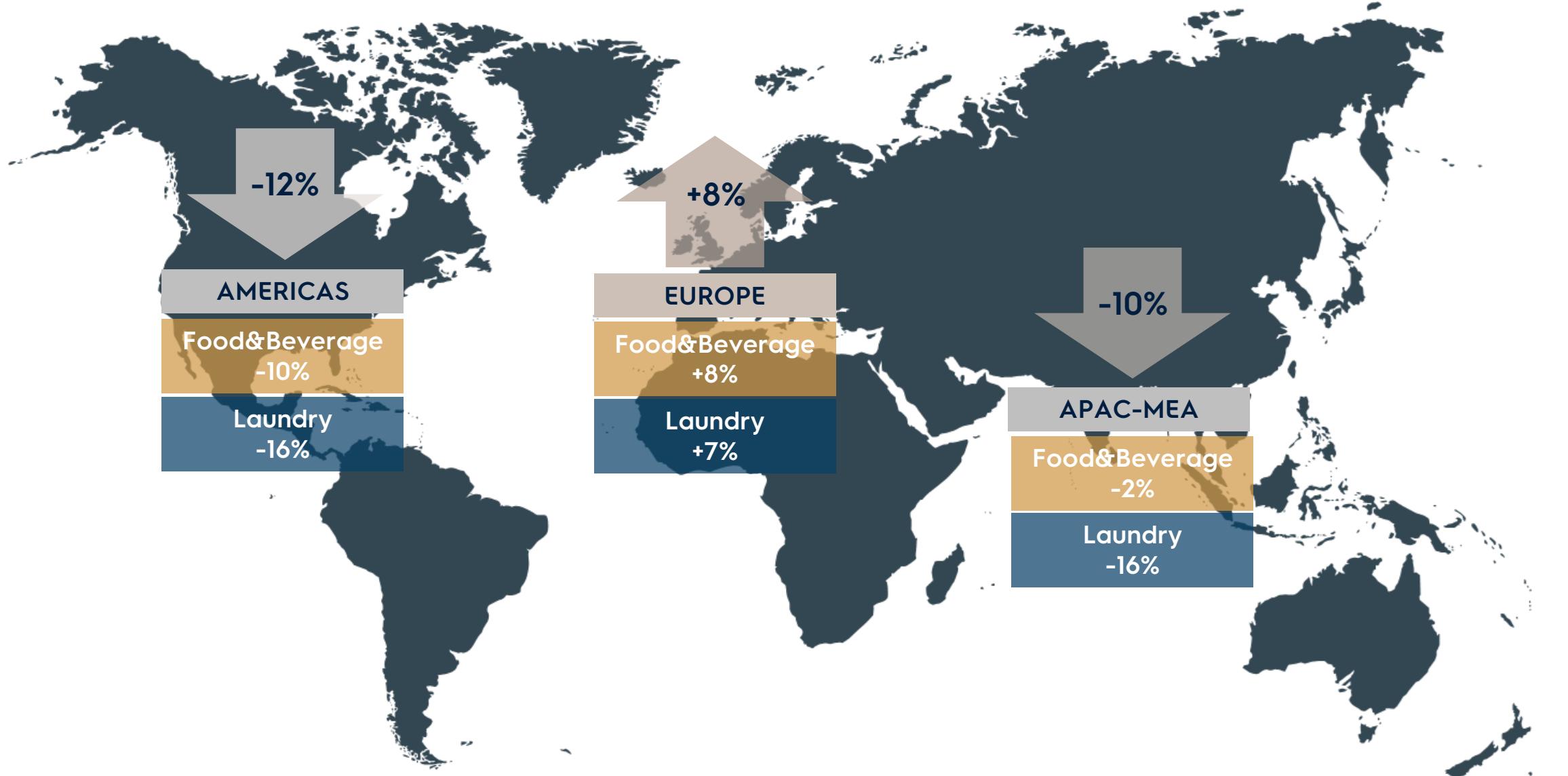


- Organically sales decreased by 0.6%.
- EBITA amounted to SEK 388m (400), corresponding to a margin of 12.6% (12.0). EBITA includes acquisition cost of SEK -10m. Currency had a negative impact equivalent to 1.3 pp in EBITA margin.
- Operating cash flow after investments amounted to SEK 422m (532).
- In January 2026, the acquisition of the assets of Royal Range – a US Commercial Cooking company – was completed.
- Proposed dividend of SEK 0.95 (0.85) per share.

| SEKm | Oct-Dec 2025 | Oct-Dec 2024 | Change, % |
|---------------------------------------|--------------|--------------|-----------|
| Net sales | 3,085 | 3,329 | -7.3 |
| EBITA | 388 | 400 | -3.0 |
| EBITA margin, % | 12.6 | 12.0 | 0.6ppt |
| Operating cash flow after Investments | 422 | 532 | |



Q4 - Organic sales development per region



Q4 - Food & Beverage continue to grow



- Sales grew organically by 1.1%.
- Strong sales increase in Europe, while sales in the US declined. The decline in APAC-MEA is mainly due to Japan.
- EBITA amounted to SEKm 188 (183), corresponding to a margin of 10.6% (9.6). EBITA includes acquisition cost of SEK -8m.
- Order intake for Food&Beverage in Europe was higher than last year while it was lower in APAC-MEA and Americas.

| SEKm | Oct-Dec 2025 | Oct-Dec 2024 | Change, % |
|-------------------|--------------|--------------|-----------|
| Net sales | 1,772 | 1,913 | -7.4 |
| Organic growth, % | 1.1 | -1.9 | |
| Acquisitions, % | - | 3.8 | |
| Currency, % | -8.5 | 1.3 | |
| EBITA | 188 | 183 | 2.3 |
| EBITA margin, % | 10.6 | 9.6 | 1.0ppt |



Q4 - Improved margin in Laundry, despite significant negative currency impact



- Organically, sales declined by 2.9%.
- Strong sales increase in Europe, while sales declined in Americas and in APAC-MEA.
- Sales decline in Americas should be compared to a very strong corresponding quarter of 2024.
- EBITA amounted to SEKm 245 (255) corresponding to a margin of 18.7% (18.0). EBITA margin improved despite a significant negative impact from currency equal to approximately -3.0 pp in EBITA margin.
- Order intake was slightly higher than last year.

| SEKm | Oct-Dec 2025 | Oct-Dec 2024 | Change, % |
|-------------------|--------------|--------------|-----------|
| Net sales | 1,313 | 1,416 | -7.3 |
| Organic growth, % | -2.9 | 11.8 | |
| Acquisitions, % | - | 14.0 | |
| Currency, % | -4.4 | 0.7 | |
| EBITA | 245 | 255 | -3.7 |
| EBITA margin, % | 18.7 | 18.0 | 0.7ppt |



Financial overview Q4



| SEKm | Oct-Dec 2025 | Oct-Dec 2024 | Change, % |
|------------------------------|-----------------|-----------------|-----------|
| Net sales | 3,085 | 3,329 | -7.3 |
| Gross profit | 1,091 | 1,107 | -1.4 |
| Gross profit margin, % | 35.4 | 33.3 | 2.1ppt |
| Operating income | 334 | 339 | -1.4 |
| Operating margin % | 10.8 | 10.2 | 0.6 |
| Income after financial items | 316 | 308 | 2.7 |
| Income for the period | 280 | 215 | 30.2 |
| Earnings per share, SEK | 0.98 | 0.75 | |
| EBITA | 388 | 400 | -3.0 |
| EBITA margin, % | 12.6 | 12.0 | +0.6ppt |

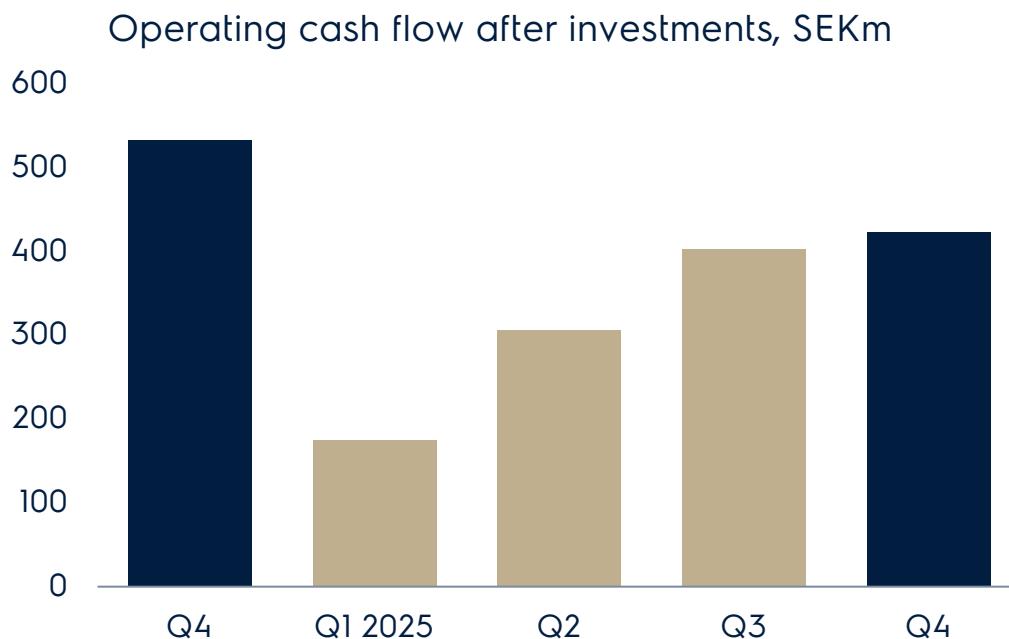
Financial development

- EBITA amounted to SEK 388m (400), resulting in an EBITA margin of 12.6% (12.0). EBITA includes acquisition costs of SEK -10m.
- Currency had a negative impact on EBITA equivalent to -1.3 pp in EBITA margin.
- Income for the period amounted to SEK 280m (215), corresponding to SEK 0.98 (0.75) in earnings per share.

Cash flow Q4



- Operating cash flow after investments amounted to SEK 422m (532).
- The decrease is mainly related to lower EBITDA, higher capex, and cash out from the efficiency program announced in September 2025.

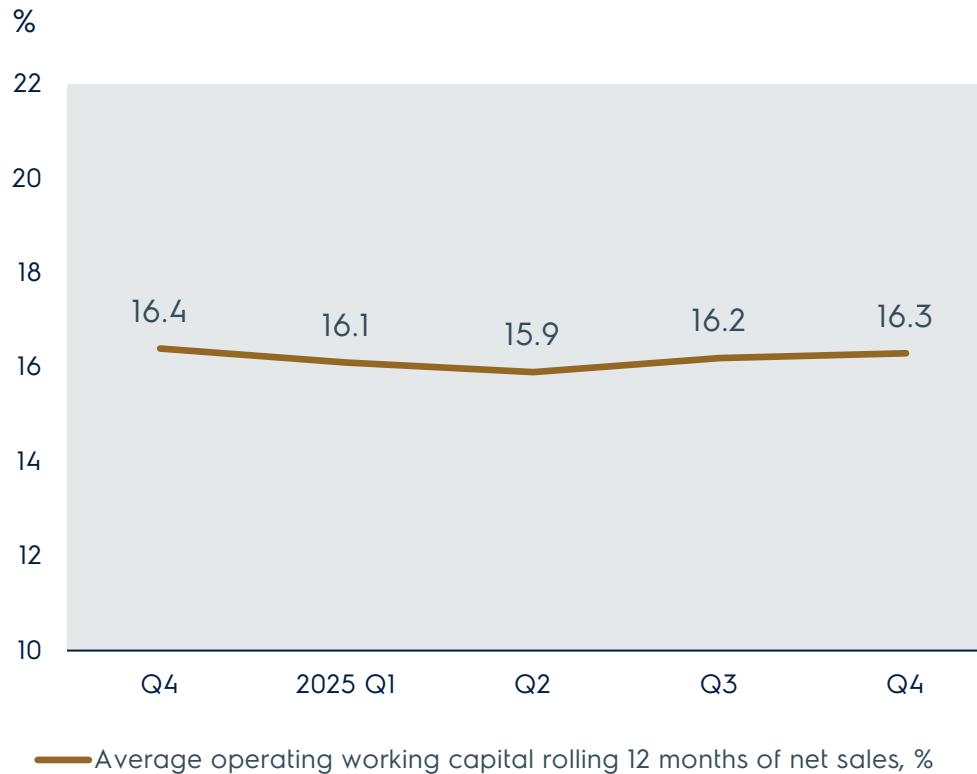


| SEKm | Oct-Dec 2025 | Oct-Dec 2024 |
|---|--------------|--------------|
| Operating income | 334 | 339 |
| Depreciation, amortization and other non-cash items | 134 | 159 |
| Change in operating assets and liabilities | 156 | 200 |
| Investments in intangible and tangible assets | -190 | -170 |
| Changes in other investments | -12 | 4 |
| Operating cash flow after investments | 422 | 532 |

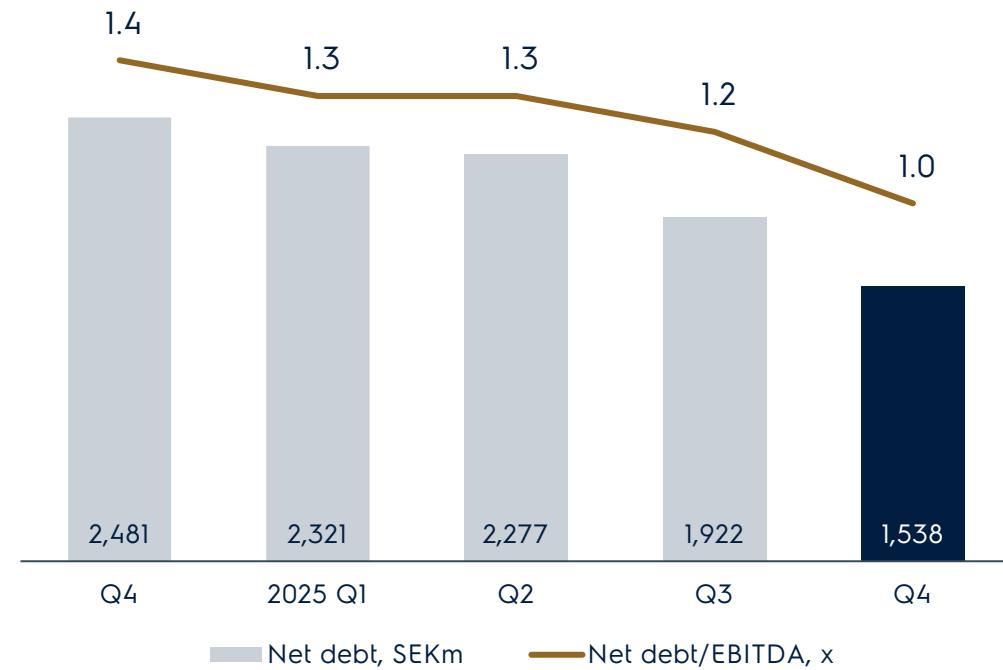
Operating working capital and financial position Q4



- Operating working capital amounted to 16.3% compared to 16.4% in Q4, 2024.



- Net debt/EBITDA amounted to 1.0x (1.4).



Q4 innovation



e-XP modular cooking – reshaping life in the kitchen

- intuitive control with e-XP induction technology
- innovative free-zone freedom
- enhanced usability, and energy-saving solutions
- 90% energy efficiency
- creates a comfortable, effortless working environment and inspire innovation every day



TOSEI ST-155W COMBO stacked

World's first integrated "washer-dryer + dryer" solution, providing full-scale laundry performance in a compact, space-efficient footprint.

- advanced technology
- intuitive touch-panel controls
- seamless user experience
- high-capacity dryer/washer
- high productivity even in small urban locations

Acquisitions & Partnerships



Royal Range, a US based Cooking company

- in January 2026, we closed the acquisition of the Royal Range assets
- strengthening our position in the high-margin U.S. cooking segment
- expected to generate sales of approximately SEK 100m in 2025
- Royal Range is focused on fast-food chain restaurants
- adds complementary products with its full line ranges of fryers, ovens and griddles



Partnership with Mimbly – a cleantech company

- access to innovative water-saving and microplastic filtration technology
- the **Mimbly box** improves water efficiency by reducing water use, filtering microplastics to 50 microns, and saves energy by retaining water.



Q4 Summary

- Improved profitability, driven by strong development in Europe, in both Food & Beverage and Laundry, despite a negative sales development in the US, and continued negative currency impact.
- Order intake for Food&Beverage in Europe was higher than last year while it was lower in the other two regions. Order intake for Laundry was slightly higher than last year.
- The acquisition of the assets of Royal Range - a US Commercial Cooking company - that was announced in the quarter was completed in January.
- New laundry platform and horizontal cooking products being launched in 2026.
- Efficiency program expected to generate significant savings during 2026 and 2027.
- We have solid building blocks in place to improve our performance going forward.
- Proposed dividend of SEK 0.95 (0.85) per share.



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Q&A

Interim report Q1/2026 - April 28, 2026

Annual & Sustainability report - Week March 30 - April 3, 2026

Annual General Meeting, Stockholm - May 5, 2026

Interim report Q2/2026 - July 22, 2026



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