



Electrolux
Professional
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Meeting needs beyond tomorrow

Q4 2025 presentation

Alberto Zanata, President and CEO

Fabio Zarpellon, CFO

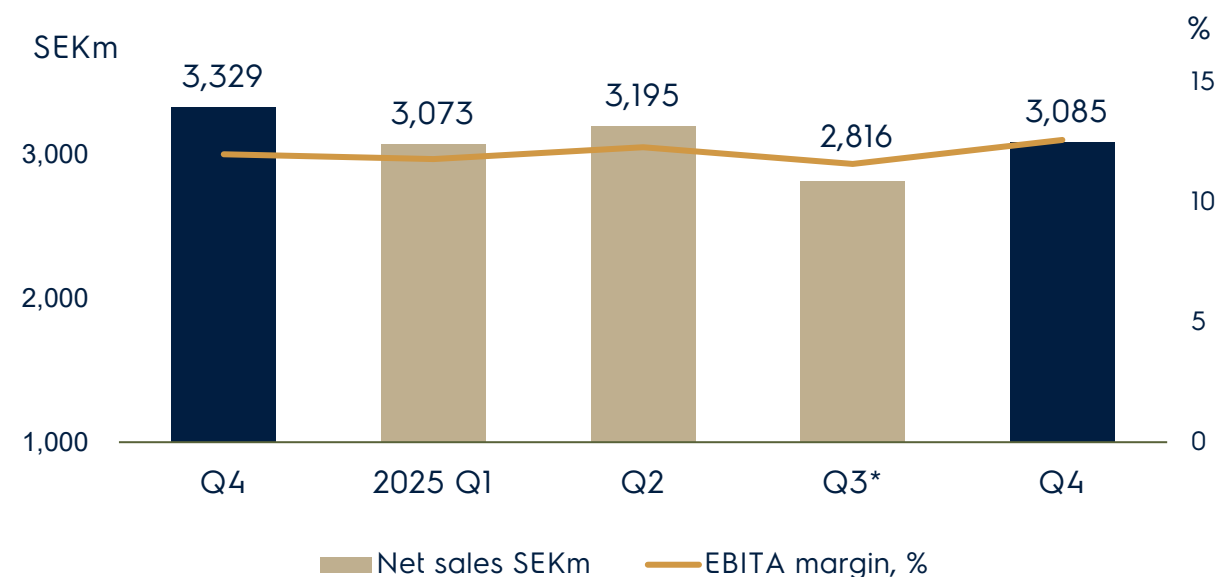
2025 - another step in the right direction

- A year characterized by continued geopolitical and macroeconomic uncertainty
- Significant headwinds mainly from currency but also from direct and indirect effects of tariffs
- Still, we were able to improve the underlying profitability and grow organically
- Continued investments in the new laundry platform and in horizontal cooking, both to be launched in 2026
- Acquisition of Royal Range strengthening our position in cooking in the US
- The efficiency program launched in 2025 is progressing according to plan - expected to generate significant savings during 2026 and 2027

Q4 highlights – improved profitability driven by Europe

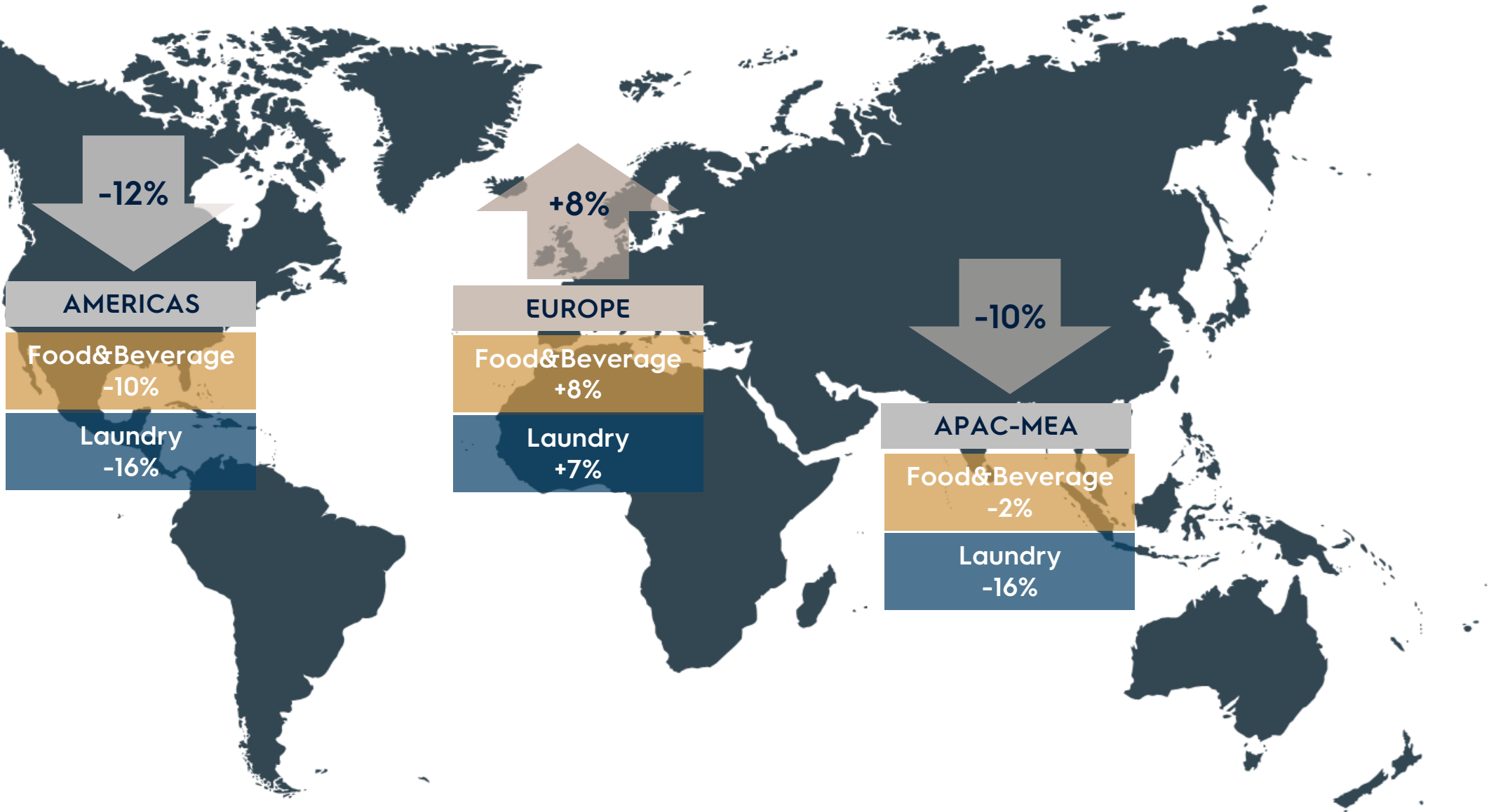
- Organically sales decreased by 0.6%.
- EBITA amounted to SEK 388m (400), corresponding to a margin of 12.6% (12.0). EBITA includes acquisition cost of SEK -10m. Currency had a negative impact equivalent to 1.3 pp in EBITA margin.
- Operating cash flow after investments amounted to SEK 422m (532).
- In January 2026, the acquisition of the assets of Royal Range – a US Commercial Cooking company – was completed.
- Proposed dividend of SEK 0.95 (0.85) per share.

SEKm	Oct-Dec 2025	Oct-Dec 2024	Change, %
Net sales	3,085	3,329	-7.3
EBITA	388	400	-3.0
EBITA margin, %	12.6	12.0	0.6ppt
Operating cash flow after Investments	422	532	



* Excl. items affecting comparability, %

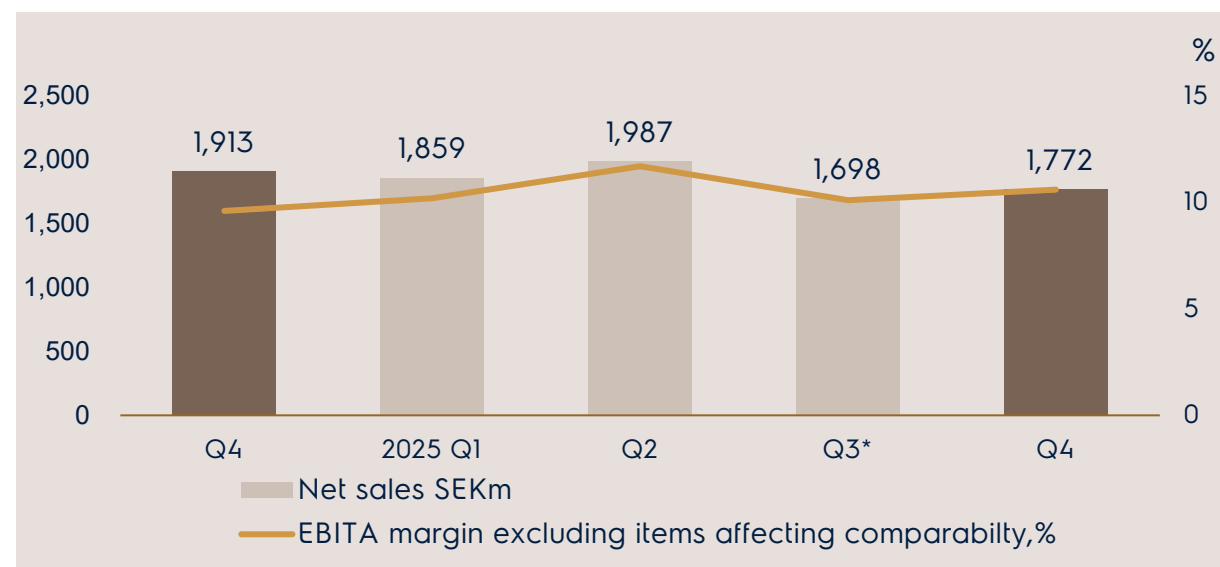
Q4 - Organic sales development per region



Q4 - Food & Beverage continue to grow

- Sales grew organically by 1.1%.
- Strong sales increase in Europe, while sales in the US declined. The decline in APAC-MEA is mainly due to Japan.
- EBITA amounted to SEKm 188 (183), corresponding to a margin of 10.6% (9.6). EBITA includes acquisition cost of SEK -8m.
- Order intake for Food&Beverage in Europe was higher than last year while it was lower in APAC-MEA and Americas.

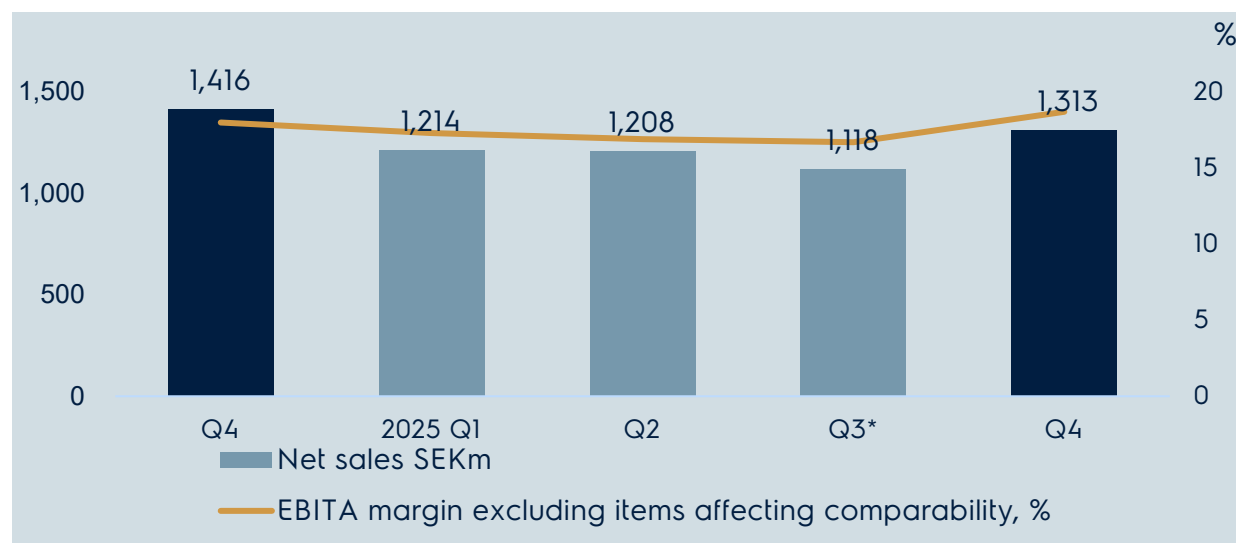
SEKm	Oct-Dec 2025	Oct-Dec 2024	Change, %
Net sales	1,772	1,913	-7.4
Organic growth, %	1.1	-1.9	
Acquisitions, %	-	3.8	
Currency, %	-8.5	1.3	
EBITA	188	183	2.3
EBITA margin, %	10.6	9.6	1.0ppt



Q4 - Improved margin in Laundry, despite significant negative currency impact

- Organically, sales declined by 2.9%.
- Strong sales increase in Europe, while sales declined in Americas and in APAC-MEA.
- Sales decline in Americas should be compared to a very strong corresponding quarter of 2024.
- EBITA amounted to SEKm 245 (255) corresponding to a margin of 18.7% (18.0). EBITA margin improved despite a significant negative impact from currency equal to approximately -3.0 pp in EBITA margin.
- Order intake was slightly higher than last year.

SEKm	Oct-Dec 2025	Oct-Dec 2024	Change, %
Net sales	1,313	1,416	-7.3
Organic growth, %	-2.9	11.8	
Acquisitions, %	-	14.0	
Currency, %	-4.4	0.7	
EBITA	245	255	-3.7
EBITA margin, %	18.7	18.0	0.7ppt



Financial overview Q4

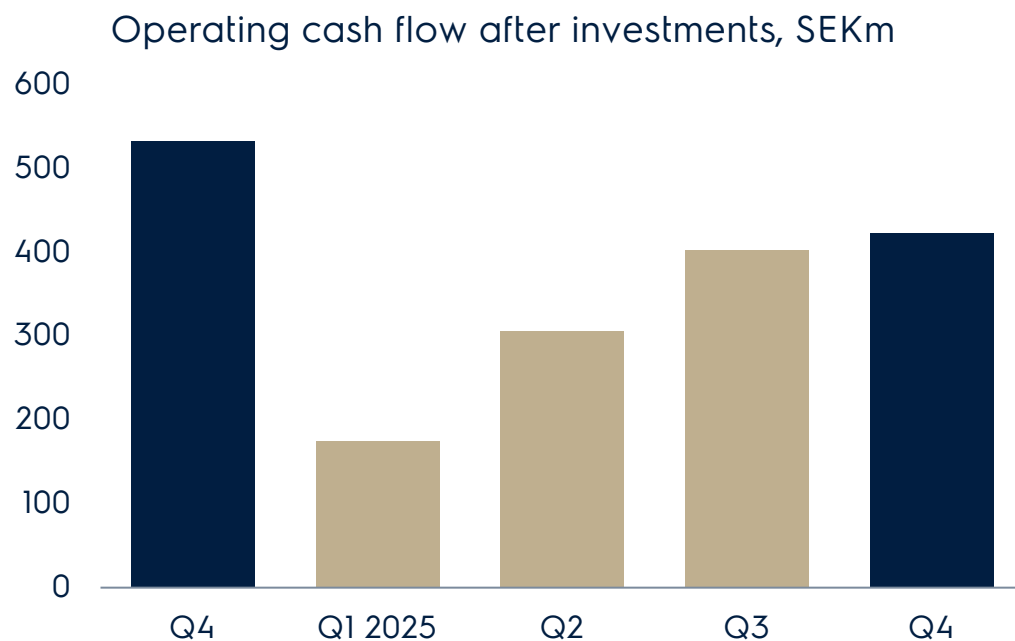
SEKm	Oct-Dec 2025	Oct-Dec 2024	Change, %
Net sales	3,085	3,329	-7.3
Gross profit	1,091	1,107	-1.4
Gross profit margin, %	35.4	33.3	2.1ppt
Operating income	334	339	-1.4
Operating margin %	10.8	10.2	0.6
Income after financial items	316	308	2.7
Income for the period	280	215	30.2
Earnings per share, SEK	0.98	0.75	
EBITA	388	400	-3.0
EBITA margin, %	12.6	12.0	+0.6ppt

Financial development

- EBITA amounted to SEK 388m (400), resulting in an EBITA margin of 12.6% (12.0). EBITA includes acquisition costs of SEK -10m.
- Currency had a negative impact on EBITA equivalent to -1.3 pp in EBITA margin.
- Income for the period amounted to SEK 280m (215), corresponding to SEK 0.98 (0.75) in earnings per share.

Cash flow Q4

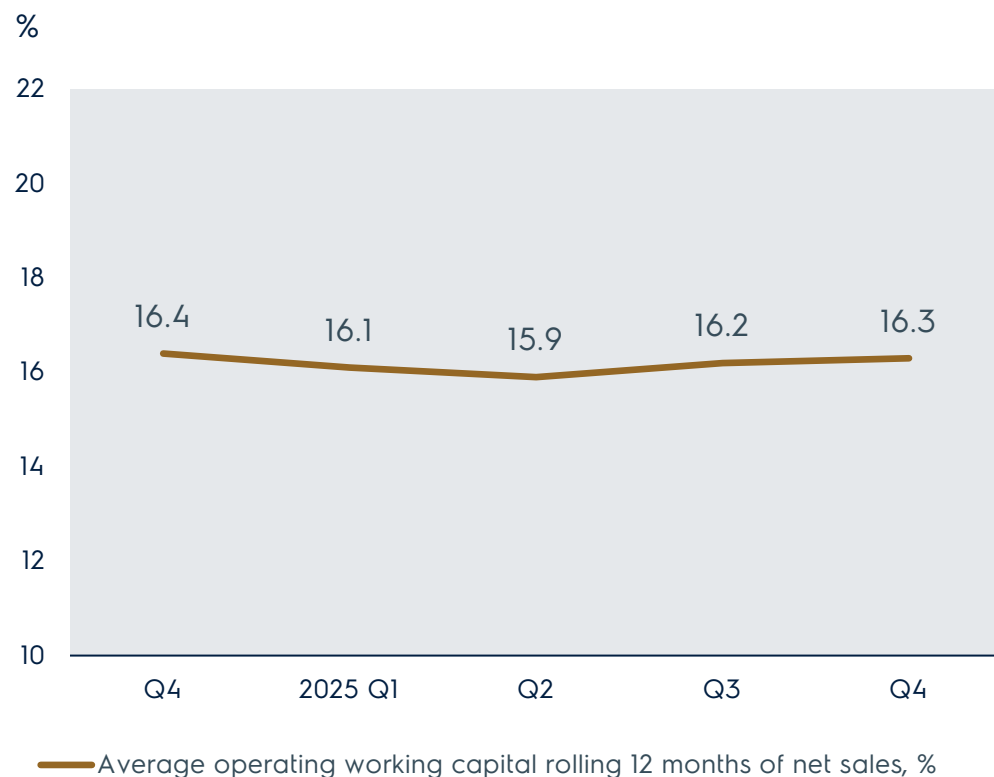
- Operating cash flow after investments amounted to SEK 422m (532).
- The decrease is mainly related to lower EBITDA, higher capex, and cash out from the efficiency program announced in September 2025.



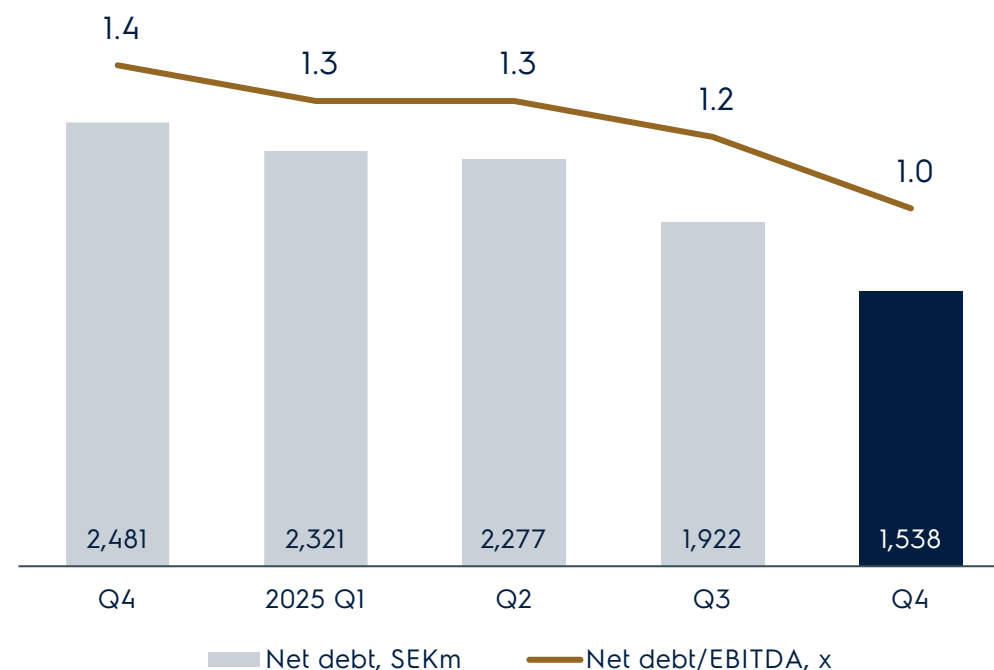
SEKm	Oct-Dec 2025	Oct-Dec 2024
Operating income	334	339
Depreciation, amortization and other non-cash items	134	159
Change in operating assets and liabilities	156	200
Investments in intangible and tangible assets	-190	-170
Changes in other investments	-12	4
Operating cash flow after investments	422	532

Operating working capital and financial position Q4

- Operating working capital amounted to 16.3% compared to 16.4% in Q4, 2024.



- Net debt/EBITDA amounted to 1.0x (1.4).



Q4 innovation



e-XP modular cooking – reshaping life in the kitchen

- intuitive control with e-XP induction technology
- innovative free-zone freedom
- enhanced usability, and energy-saving solutions
- 90% energy efficiency
- creates a comfortable, effortless working environment and inspire innovation every day



TOSEI ST-155W COMBO stacked

World's first integrated “washer-dryer + dryer” solution, providing full-scale laundry performance in a compact, space-efficient footprint.

- advanced technology
- intuitive touch-panel controls
- seamless user experience
- high-capacity dryer/washer
- high productivity even in small urban locations

Acquisitions & Partnerships

Royal Range, a US based Cooking company

- in January 2026, we closed the acquisition of the Royal Range assets
- strengthening our position in the high-margin U.S. cooking segment
- expected to generate sales of approximately SEK 100m in 2025
- Royal Range is focused on fast-food chain restaurants
- adds complementary products with its full line ranges of fryers, ovens and griddles



Partnership with Mimby – a cleantech company

- access to innovative water-saving and microplastic filtration technology
- the **Mimby box** improves water efficiency by reducing water use, filtering microplastics to 50 microns, and saves energy by retaining water.



Q4 Summary

- Improved profitability, driven by strong development in Europe, in both Food & Beverage and Laundry, despite a negative sales development in the US, and continued negative currency impact.
- Order intake for Food&Beverage in Europe was higher than last year while it was lower in the other two regions. Order intake for Laundry was slightly higher than last year.
- The acquisition of the assets of Royal Range – a US Commercial Cooking company – that was announced in the quarter was completed in January.
- New laundry platform and horizontal cooking products being launched in 2026.
- Efficiency program expected to generate significant savings during 2026 and 2027.
- We have solid building blocks in place to improve our performance going forward.
- Proposed dividend of SEK 0.95 (0.85) per share.



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Q&A

Interim report Q1/2026 - April 28, 2026

Annual & Sustainability report - Week March 30 - April 3, 2026

Annual General Meeting, Stockholm - May 5, 2026

Interim report Q2/2026 - July 22, 2026



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